

Part A. PERSONAL INFORMATION

		CV date	27 enero 2021
First and Family name	Martín Larraza Quintana		
Researcher codes	ORCID (**)	0000-0001-6069-6212	
	SCOPUS Author ID (*)	11539570000	
	WoS Researcher ID (*)	N-3093-2014	

(*) Optional (**) Mandatory

A.1. Current position

Name of University/Institution	Universidad Pública de Navarra		
Department	Gestión de Empresas		
Current position	Catedrático de Universidad (Full Professor)	From	14/06/2019
Key words	Entrepreneurship; Governance; Family firms; Strategy; Decision making; Organization; People management		

A.2. Education

PhD, Licensed, Graduate	University	Year
PhD in Economics and Business Management	Universidad Carlos III de Madrid	2000
Degree in Business Management and Administration	Universidad Pública de Navarra	1994
Diploma in Business Administration: finance and investments	Universidad Pública de Navarra	1992

A.3. General indicators of quality of scientific production

Number of Ph.D. dissertations supervised in the last 10 years: 3
 Positive research evaluations (*sexenio*): 3 Positive transfer evaluations (*sexenio*): 1
 H-index (WOS): 12 // H-index (Scopus): 13 // H-index (Google scholar): 18
 Number of Q1 articles (last 10 years): 11 (WOS)
 Total citations: 2002 (WOS) // 2300 (Scopus) // 4505 (Google scholar)
 Average number of citations (last 5 years): 266,6 (WOS) // 298 (Scopus) // 569,6 (Google Scholar)

Part B. CV SUMMARY

I'm Full Professor at Universidad Pública de Navarra, and member of the Institute for Advanced Research in Business and Economics (INARBE). My research activity reflects my interest in understanding the behavior of people inside firms and the impact that such behavior has on business decisions and, by extension, on the competitiveness and performance of firms. The search for excellence and international outlook on research and teaching has been a constant through my entire professional career. In this sense, my research has given priority to relevance over volume, with a clear purpose to contributing to the international scientific conversation. This effort has reflected in the publication of the results of my research on highly regarded international academic journals: Academy of Management Journal, Strategic Management Journal, Administrative Science Quarterly, Journal of Management Studies, Journal of International Business Studies, Journal of World Business, Entrepreneurship Theory and Practice, Small Business Economics or Human Resource Management, among others. It is relevant to note that up to date only a few number of researchers from Spanish universities have published their research in such a selected list of journals. Further, some of these articles have been highly cited. For example, according to Web of Science, the paper published in the Administrative Science Quarterly is among the top 1% of the best papers in its academic field. My research activity has received positive evaluations (3 research *sexenios* and 1 transfer *sexenio*), both by the Spanish national committee for the assessment of the research activity (Comisión Nacional Evaluadora de la Actividad Investigadora) as well as by the Universidad Pública de Navarra.



My research has been regularly funded in competitive calls within the Spanish National Plan of R&D and in other regional calls. In this sense I have been the main researcher in three consecutive projects of the Spanish National Plan of R&D. I have also been the leader of the research group on Business Organization at Universidad Pública de Navarra. In the area of knowledge transfer I have participated in numerous OTRI contracts.

Over the course of my academic career, I have been visiting researcher at Arizona State University and Cranfield School of Management: These stays have been pivotal to build and consolidate my large network of international contacts. My work as member of the board of directors of the Iberoamerican Academy of Management, participating, among other things in the organization of their international conferences, or my role as Editor in Chief of the academic journal *Management Research* (Scopus indexed) have also contributed to strengthen my international outlook.

Part C. RELEVANT MERITS

C.1. Publications (*selected publications*)

- Article: Capelleras, J.L.; Contin-Pilart, I.; Garcés-Galdeano, L.; Larraza-Kintana, M.; 2020. The role of entrepreneurial orientation and family control of the firm in the economic recovery of underperforming firms. *Academia Revista Latinoamericana de Administración*. p. 1 – 19. **(0.739 JCR (2019)- Q4 Business, Management)**
- Article: Shijaku, E.; Larraza-Kintana, M.; Urtasun-Alonso, A.; 2020. Network centrality and organizational aspirations: A behavioral interaction in the context of international strategic alliances. *Journal of international business studies*. 51. p. 813 – 828. **(7.724 JCR (2019)-Q1 Business)**
- Article: Capelleras, J.L.; Contin-Pilart, I.; Larraza-Kintana, M.; Martín-Sánchez, V.; 2018. Entrepreneurs' human capital and growth aspirations: the moderating role of regional entrepreneurial culture. *Small business economics*. 52. p. 3 – 25. **(4,803 JCR-Q1 Business / Economics / Management)**
- Article: Cruz, C.; Justo, R.; Larraza-Kintana, M.; Garcés-Galdeano, L.; 2018. When Do Women Make a Better Table? Examining the Influence of Women Directors on Family Firms Corporate Social Performance. *Entrepreneurship : theory and practice*. 43. p. 282 – 301. **(10.750 JCR- Q1 Business)**
- Article: Martín-Sánchez, V.; Contin-Pilart, I.; Larraza-Kintana, M.; 2018. The influence of entrepreneurs' social referents on start-up size. *International Entrepreneurship and Management Journal*. 14. p. 173 – 194. **(2.537 JCR-Q2 Business / Management)**
- Article: Garcés-Galdeano L.; Larraza-Kintana, M.; Cruz, C.; Contin-Pilart, I.; 2017. Just about money? CEO satisfaction and firm performance in small family firms. *Small Business Economics*. 49. p. 825 – 839. **(2,421 JCR-Q1 Business, Management)**
- Article: Gomez-Mejia, L.R.; Larraza-Kintana, M.; Moyano-Fuentes, J.; Firfiray, S.; 2017. Managerial Family Ties and Employee Risk Bearing in Family Firms: Evidence from Spanish Car Dealers. *Human Resource Management*. 57. p. 1 – 17. **(2.474 JCR-Q2 Management)**
- Article: Gove, S.; Junkunc, M.; Bruyaka, O.; de Castro, L.R.K.; Larraza-Kintana, M.; Mingo, S.; Song, Y.; Thakur, P.; 2017. Reexamining CEO duality: The surprisingly problematic issues of conceptualization and measurement. *Corporate Governance: An International Review*. 25. p. 411 – 427. **(2.705 JCR-Q1 Business, Finance)**
- Article: Garcés-Galdeano L., Larraza-Kintana M., García-Olaverri C., Makri M.; 2016. Entrepreneurial orientation in family firms: the moderating role of technological intensity and performance. *International Entrepreneurship and Management Journal*. 12. p. 27 – 45. **(1,312 JCR-Q3 Business, Management)**
- Article: Olló-López A., Bayo-Moriones A., Larraza-Kintana M.; 2016. Disentangling the relationship between high-involvement-work-systems and job satisfaction. *Employee Relations*. 38. p. 620 – 642. **(0.864 JCR-Q3 Industrial Relations & Labor)**
- Article: Shijaku, E.; Larraza-Kintana, M.; Urtasun-Alonso, A.; 2016. Organizational dynamic embeddedness and external shocks: The impact of financial and recession crises in strategic networks of the global pharmaceutical industry. *Complexity*. 21. p. 602 – 621. **(4.621 JCR-Q1 Mathematics, Interdisciplinary Applications)**



- Article: Contin-Pilart, I.; Larraza-Kintana, M.; 2015. Do entrepreneurial role models influence the nascent entrepreneurial activity of immigrants? . Journal of Small Business Management. 53. p. 1146 – 1163. **(1.937 JCR Q2 Management)**
- Article: Cruz, C.; Larraza-Kintana, M.; Garcés-Galdeano, L.; Berrone, P.; 2014. Are Family Firms Really More Socially Responsible?. Entrepreneurship : theory and practice. 38. p. 1295 – 1316. **(3,144 JCR-Q1 Business)**
- Article: Ollo-López, A.; Bayo-Moriones, A.; Larraza-Kintana, M.; 2014. Not all alike: The Distinctive Impact of Voluntary and Involuntary Effort on Stress and Fatigue. Applied Research in Quality of Life. 9. p. 559 – 573. **(0.709 JCR-Q2 Social Sciences, Interdisciplinary)**
- Article: Urtasun, A.; Larraza, M.; García-Olaverri, C.; Huerta, E.; 2014. Manufacturing flexibility and advanced human resource management practices. Production Planning & Control: The Management of Operations . 25. p. 303 – 317. **(1.466 JCR-Q2 Operations Research & Management Science)**
- Article: Capelleras, J.L.; Contín-Pilart, I.; Larraza-Kintana, M.; 2011. Publicly funded prestart support for new firms: Who demands it and how it affects their employment growth. Environment and planning. C, Government & policy. 29. p. 821 – 847. **(1.161 JCR –Q1 Public Administration)**
- Article: Ollo-Lopez, A.; Bayo-Moriones, A.; Larraza-Kintana, M.; 2011. The impact of country-level factors on the use of new work practices. Journal of World Business. 46. p. 394 – 403. **(2.383 JCR- Q1 Business)**
- Article: Berrone, P.; Cruz, C.; Gomez-Mejia, L.R.; Larraza-Kintana, M.; 2010. Socioemotional wealth and corporate responses to institutional pressures: Do family-controlled firms pollute less?. Administrative Science Quarterly. 55. p. 82 – 113. **(4.212 JCR Q1 Business / Management)**
- Article: Gomez-Mejia, L.R.; Makri, M.; Larraza-Kintana, M.; 2010. Diversification decisions in family-controlled firms. Journal of Management Studies. 47. p. 223 – 252. **(3.817 JCR Q1 Business / Management)**
- Article: Ollo-Lopez, A.; Bayo-Moriones, A.; Larraza-Kintana, M.; 2010. The relationship between new work practices and employee effort. JIR: Journal of Industrial Relations. 52. p. 219 – 235. **(0.430 JCR-Q4 Industrial Relations & Labor)**

C.2. Research projects

- ECO2017-86305-C4-4-R. Organizando para competir a través de la innovación: una mirada al interior de la empresa. Ministerio de Economía y Competitividad. . Ayudas del programa Estatal de Investigación, Desarrollo e Innovación Orientada a los Retos de la Sociedad 2017. Larraza Quintana, Martín (IP); García Marco, María Teresa (IP2). Universidad Pública de Navarra . 01/01/2018 - 31/12/2020. 43560 €. Investigador Principal.
- ECO2013-48496-C4-2-R. Entendiendo como organizar a las personas y la tecnología para competir a través de la innovación. Ministerio de Economía y Competitividad. . Ayudas del programa Estatal de Investigación, Desarrollo e Innovación Orientada a los Retos de la Sociedad. Convocatoria 2013. Larraza Quintana, Martín (IP). Universidad Pública de Navarra . 01/01/2014 - 31/12/2017. 81796 €. Investigador Principal.
- ECO2010-21393-C04-03. Internal drivers of firm success: innovation, people and the organization of the workplace. Ministerio de Ciencia e Innovación, Universidad Pública de Navarra. . Conv. Plan Nacional 2010- Subprog. Proyectos Investigación Fundamental no orientada. Larraza Quintana, Martín (IP). Universidad Pública de Navarra . 01/01/2011 - 31/12/2014. 96800 €. Investigador Principal.

C.3. Contracts, technological or transfer merits

- GEM Navarra 2015/2016, 2016/2017, 2017/2018, 2018/2019, 2019/2020. CEIN-CENTRO EUROPEO DE EMPRESAS E INNOVACIÓN, S.L.. Universidad Pública de Navarra. Signed for 5 consecutive years. Total amount: 36.425 €.
- Estudio de análisis del peso de la empresa familiar en la economía Navarra a partir de los datos proporcionados por SABI. CAJA RURAL DE NAVARRA. . Martinez Garcia, Beatriz. Universidad Pública de Navarra . 10/06/2019 - 29/02/2020. 4958 €.



- Relación entre actividad emprendedora y productividad: evidencia empírica nacional e internacional a partir de los datos GEM. UCEIF. Larraza Quintana, Martín. Universidad Pública de Navarra . 31/03/2015 - 30/03/2016. 14049 €.

- Estudio GEM Navarra 2011 y Estudio GEM 2012. Confederación de Empresarios de Navarra (CEN). Years 2012 and 2013. Total amount: 14.000 €.

C.4. Patents

C.5. Supervision of Ph.D. dissertations

- Shijaku, Elio. Friend or foe: Exploring the relationship between organizational aspirations, ambidexterity and network paradigms. Universidad Autónoma de Barcelona.30/09/2016.

- Garcés Galdeano, Lucía. Family firms: the role of non-economic factors . Universidad Pública de Navarra.15/12/2015.

- Martín Sánchez, Víctor. New Venture Growth Phases: the Joint Role of the Individual and the Environment. Universidad Autónoma de Barcelona.18/09/2015.

C.6. Participation in evaluation and organization of activities

- VIII workshop de la sección de función empresarial y creación de empresas de ACEDE- XIII workshop de investigación basada en GEM. Pamplona/Iruña. España.06/09/2019 - 06/09/2019.Comité organizador.

- VIII workshop de la sección de función empresarial y creación de empresas de ACEDE- XIII workshop de investigación basada en GEM. Pamplona/Iruña. España.06/09/2019 - 06/09/2019.Comité científico.

- 10th Iberoamerican Academy of Management Conference. New Orleans. Estados Unidos de América.07/12/2017 - 09/12/2017.Comité organizador.

- Workshop GEM-ACEDE 2017. Albacete. España.22/09/2017 - 22/09/2017.Comité científico.

- From business growth to economic development. Pamplona/Iruña. España.16/12/2016 - 16/12/2016.Comité organizador.

C.7. Member of international committees

- Member Board of Directors. Iberoamerican Academy of Management. 10/08/1998 to date.

C.8. Editorial committees

- Larraza Quintana, Martín. Advisory Board. *International Journal of Comparative Management*. 01/01/2018 to date.

- Larraza Quintana, Martín. Editor in Chief. *Management Research*. 01/01/2015 – 31/12/2019.

C.9. Awards (selected awards)

- Larraza-Kintana, M.. Family Business Reviews Best Reviewer for 2018. 08/03/2019.

- Gove, S.; Junkunc, M.; Bruyaka, O.; Kabbach-De Castro, L.R.; Larraza-Kintana, M.; Mingo, S.; Song, Y.; Thakur-Wernz, P.. Corporate Governance: An International Review (CGIR) runner up paper award 2017. 'Reexamining CEO duality: The surprisingly problematic issues of conceptualization and measurement. 26/09/2018.

- Larraza-Kintana, M.. Premio a la trayectoria investigadora en las áreas de Ciencias Humanas y Sociales, Jurídicas y Económicas. Universidad Pública de Navarra. 12/12/2017.

- Shijaku, E.; Larraza-Kintana, M.; Urtasun-Alonso, A. EURAM Best Conference Paper 2016. 04/06/2016.

- Contín-Pilart, I.; Larraza-Kintana, M.; Martín-Sánchez, V.. International Entrepreneurship and Management Journal Editors' Best Paper Award.The Influence of Entrepreneurs' Social Referents on Start-Up Size. 05/03/2015.

- Larraza-Kintana, M.; Gomez-Mejia, L.R.; Wiseman, R.M.. 2012 Outstanding Paper Award published in Management Research.Compensation framing and the risk-taking behavior of the CEO: testing the influence of alternative reference points. 31/05/2012.

- Berrone, P.; Cruz, C.; Gomez-Mejia, L.R.; Larraza-Kintana, M.. Mejor contribución científica en Ciencias Sociales en el periodo 2009-2010. Socioemotional wealth and corporate responses to institutional pressures: do family-controlled firms pollute less?. Universidad Pública de Navarra. 16/12/2011.